

1

It was a busy session ▶ 1,978 total legislative instruments were filed ▶ IIABL tracked over 200 of these through the legislative process ▶ 124 instruments were heard in the Insurance Committees ▶ So, we'll only be hitting the high points...

2

The legislative environment this year Legislators reflected the anger of their constituents toward the insurance industry In addition to familiar opponents, some of our traditional allies supported and even proposed dangerous legislation When asked about his chances of killing an unfriendly bill, one insurance company lobbyist said, "The safe thing is to assume, this year, is that ANY legislator can pass ANY bill against insurance companies."

١	New faces on the insurance committees
	► House Insurance:
	▶ Rep. Mike Huval replaced Rep. Chad Brown as committee chair
	 Newly elected Rep. Delisha Boyd replaced Rep. Danny McCornick
	➤ Senate Insurance:
	Newly elected Sen. Jeremy "Boil 'em in oil" Stine replaced Sen. Stuart Cathey

IIABL legislative priorities Propose reasonable reforms for poor claims response to Hurricanes Laura, Delta, Zeta, and Ida Defend the industry from unreasonable proposals and protect the fragile market Distinguish ourselves as separate from the interests of the insurance companies

5

Dangerous bills we helped kill ► Claims must be paid within x days ► Hard limits on number of adjusters ► Increased bad faith penalties ► Expanded unfair trade practices

Dangerous bills we helped kill (continued) ► Expanded additional living expenses ► Insurer document delivery requirements ► Expansion of public adjusters ► Mandatory uninsured motorists

7

Dangerous bills we helped kill (continued) Insurance legal venue Increased prescriptive period Prohibition on the use of credit, other factors Signed disclosure of wind deductibles

8

Important bills that did NOT pass HB 936 (Mike Huval) – Requires insurers to adjust claims within certain time limits SB 163 (Kirk Talbot) – Prohibits cancellation or nonrenewal of storm damaged properties until 90 days after repairs (IIABL bill that we did not push because of industry objections) SB 186 (Cameron Henry) – Public adjuster fees (Final bill did NOT allow contingency fees)

Bills that passed (IIABL opposes) SB 214 (Jay Luneau) – Requires Louisiana venue for outof-state claims adjuster testimony (Final bill was amended to allow depositions by video conference but requires attendance at trial)

10



11

Bills that passed (IIABL supports) HB 317 (Matthew Willard) – requires a signed disclosure form for wind deductibles HB 521 (Mike Huval) – Requires insurers to have catastrophe response plans (IIABL sponsored bill) HB 539 (Gabe Firment) – Building contractor reforms HB 558 (Matthew Willard) – Requires insurers to provide a breakdown of claim payments by line of coverage

Bills that passed (IIABL supports) HB 612 (Mike Huval) – Establishes the Fortified Homes Program HB 682 (Chad Brown)/SB 330 (Jeremy Stine) – Creates the LDI claims adjuster database HB 831 (Gabe Firment) – Requires insurers to pay an advance on ALE in the event of a total loss HB 866 (Larry Frieman)/SB 264 (Joe Bouie) – Increases insurer minimum capital requirements from \$3M to \$10M

13

Bills that passed (IIABL supports) HB 870 (Jeremy Lacombe)/SB 117 (Jay Luneau) – Requires coverage for temporary use of vehicles not owned by the insured (Overturns LA Supreme Court case Landry vs. Progressive) HB 935 (Delisha Boyd) – Requires out of state adjusters to complete LDI training on Louisiana claims statutes HB 1064 (Les Farnum)/SB 446 (Fred Mills) – Prescribes how mortgage holders must pay insurance claim proceeds to policyholders

14

Bills that passed (IIABL supports) SB 163 (Kirk Talbot) – Requires insurers to provide policyholders with a catastrophe claims process disclosure at the time of claim SB 198 (Kirk Talbot) – Requires insurers to provide a claims summary, point of contact, and additional information after assigning a 3rd adjuster

Bills that passed (IIABL supports)	
 SB 209 (Jeremy Stine) – Doubles the maximum fine the Commissioner can levy against insurers for unfair trade practices (\$250k to \$500k) 	
► SB 212 (Jeremy Stine) – Establishes the Hurricane Mediation Program	
▶ SB 412 (Kirk Talbot) – Establishes the Insure Louisiana Incentive Program	



Wrap up ► The insurance legislation that passed was immeasurably better than we expected at the start of the session ► IIABL continues to be one of the key players in the insurance sector at the capitol ► Your grass roots support is critical