




Big 7 Annual Convention

Hilton Sandestin
Beach Golf Resort & Spa
4000 S. Sandestin Blvd.
Miramar Beach, FL 32550

June 18-21, 2023

Independent Insurance Agents
& Brokers of Louisiana
www.IIABL.com | info@IIABL.com
(225) 819-8007

Agenda

 Indicates a CE session - IIABL has applied for 12 hours of CE with LDI including 2 hours of flood

Sunday,
June 18

Exhibitor Set up

10:00 am - 12:00 pm | Emerald Ballroom

Opening Act: Welcome & Registration

1:00 pm - 6:00 pm | Emerald Ballroom Foyer

Exhibit Exposition & Welcome Refreshments

1:00 pm - 4:00 pm | Emerald Ballroom

Welcome Reception with Exhibitors

5:00 pm - 7:00 pm | Emerald Ballroom

Exhibitor Tear Down

7:00 pm - 9:00 pm | Emerald Ballroom

Monday,
June 19

Registration

8:00 am - 12:00 pm | Emerald Ballroom Foyer

Headliner: Opening Business Session

Keynote Speaker, Jay Dardenne

9:00 am - 12:00 pm | Emerald Ballroom

Providing the Ultimate Customer Experience

Dustin Wambsgans, IIABL Agency Consultant

1:00 pm - 4:00 pm | Coral A

Frozen Drink Treats

3:00 pm - 5:00 pm | The Veranda

Sunset Cocktail Reception

5:30 pm - 7:00 pm | Sunset Deck

Tuesday,
June 20

Registration

8:00 am - 9:00 am | Emerald Ballroom Foyer

Flood Program Overview: NFIP Then & Now

Gregg Porter, Selective Insurance Company

9:00 am - 12:00 pm | Coral A

Good Times & Tan Lines Beach Tailgate

9:00 am - 5:00 pm | Center Beach

Ice Cream & Beer Party

2:00 pm - 4:00 pm | Barefoots Deck

Casino Night ~ Laissez le Bon Temps Rouler!

8:00 pm - 11:00 pm | Coastal Ballroom

Wednesday,
June 21

Registration

8:00 am - 10:00 pm | Emerald Ballroom Foyer

Beach Babe Breakfast Buffet

8:00 am - 10:00 pm | Emerald Ballroom Foyer

Farewell Tour: Closing Business Session

9:00 am - 12:00 pm | Emerald Ballroom

- Top Initiatives from IIABA, Charles Symington, Executive VP
- LDI State of the Union, Commissioner Donelon
- IIABL Legislative Update, Jeff Albright & Ben Albright

Bye y'all! Convention Concludes

12:00 pm



Stock up on swag
at the Exhibit
Exposition &
Welcome Reception
with Exhibitors



Keynote Speaker:
Jay Dardenne will
give renowned
presentation,
"Why Louisiana
Ain't Mississippi"



Enjoy the white
sugary beaches of
Florida at the 'Good
Times & Tan Lines
Beach Tailgate!'



Back by popular
demand, we will
host 'Casino Night'
again with games,
entertainment,
prizes and casual
networking!

WELCOME
to IIABL's Fabulous
CASINO NIGHT
Tuesday Night | 8-11 pm



Meet Our Speakers



Jay Dardenne

Jay Dardenne was appointed commissioner of the Division of Administration in January 2016 by Gov. John Bel Edwards. In this capacity, he serves as the state's chief administrative officer.

Dardenne was elected twice as Louisiana lieutenant governor. He previously served four years as secretary of state, 15 years as a state senator and three years as a Baton Rouge metro Councilman. Dardenne conducts many special presentations about Louisiana, including *Why Louisiana Ain't Mississippi*, a lively and colorful look at Louisiana's culture, history, music, literature and politics.



Dustin Wambsgans

Dustin Wambsgans is IIABL's Agency Consultant. He is a results-driven agency consultant successful in sales management, competitive analysis, and operational management. He has demonstrated success in growth and innovation capitalizing on new trends and technologies to boost business initiatives and reach sales objectives. IIABL Agency Consulting, a service of IIABL, was created in 2022 to help improve insurance agency sales, operations, and profitability.



Gregg Porter

Gregg Porter is a Flood Territory Manager for Selective Insurance Company of America. Selective Insurance Company of America has been a Write Your Own Company (WYO) for the National Flood Insurance Program (NFIP) since 1984. Selective Insurance is the 4th largest WYO and the endorsed carrier for the Independent Insurance Agents & Brokers of America (IIABA). Gregg has been working with agents since 2013 on flood underwriting, education, and marketing. On a regular basis Gregg instructs FIRA compliant flood seminars so agents can share the information with their customers.



Commissioner Jim Donelon

Jim Donelon has served as Commissioner of Insurance for the state of Louisiana for more than 15 years. He was first appointed as Insurance Commissioner in February 2006 when the seat was vacated by the incumbent. He was later elected to fill the unexpired term in 2006 and has been re-elected to four consecutive full terms in 2007, 2011, 2015 and 2019. His current term will expire in 2023.



Charles E. Symington, Jr.

Charles E. Symington, Jr., is the Executive Vice President with the Independent Insurance Agents & Brokers of America (IIABA). Mr. Symington has been with the Big "I" since 2004 and oversees federal and state government affairs, political affairs, grassroots, industry relations, and media affairs for the association. He has been regularly recognized by The Hill newspaper as one of the top lobbyists in Washington, D.C. In September 2023, Charles will assume the role of Chief Executive Officer for the Big "I" when the current CEO Bob Rusbuldt retires.

Attendee Registration



Contact Information

Name(s) _____

Badge Name _____

Company _____

Address _____

City, St Zip _____

Phone _____

Email _____

Spouse Name _____

Guest Name(s) _____

Child(ren) Name(s) _____

Registration Fees

	Price	NAME Member Price
Primary Registrant <i>(includes 1 Spouse/Guest)</i>	\$700	\$350
Additional Guest(s) Passes <i>(>21 years old)</i>	\$150 x ____ = ____	\$75 x ____ = ____
Child(ren) Passes <i>(<21 years old)</i>	\$50 x ____ = ____	\$25 x ____ = ____
Late Fee <i>(incurred after May 10; no refunds will be give after this date)</i>	\$50	\$50
Total Amount Due =	_____	_____

Registration is required to attend any convention function, and will be enforced!

Please make checks made payable to IIABL.

Return completed forms & payment to IIABL at:

Mail: 18153 East Petroleum Dr., Baton Rouge, LA 70809

Email: koregan@iiabl.com

Questions?

Contact Kathleen O'Regan, Director of Events, at the IIABL office, 225-236-1360.

Online Registration is Available!
Visit our website at www.IIABL.com

"Primary Registrant" includes 2 people (1 primary registrant & 1 spouse/guest), access to all functions on the agenda, & drink tickets to each event. **Additional Guest(s) and Child(ren) passes must be purchased if you have more than 2 people attending.**

"Guest" is defined as an individual >21 years old that is not employed by an agency or company and is attending the conference social events ONLY; a Guest pass includes drink tickets to events and are NOT eligible for CE credit.

"Child" is defined as an individual under the age of 21 that is not employed by an agency or company and is attending the conference social events ONLY; a Child pass DOES NOT include drink tickets and are NOT eligible for CE credit.

Please include the names of all individuals attending in the space provide above to ensure that nametags are prepared prior to arrival.

VP Registration



Contact Information

Name(s) _____

Badge Name _____

Company _____

Address _____

City, St Zip _____

Phone _____

Email _____

Spouse Name _____

Guest Name(s) _____

Child(ren) Name(s) _____

Registration Fees

Type	Cost	Total
<input type="checkbox"/> IIABL Officer Registration	Complimentary	\$ _____
<input type="checkbox"/> IIABL Past President Registration	Complimentary	\$ _____

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Sponsorship Opportunities



Jazz Sponsor (Platinum - \$7,500)

- Company Video Promotion
- Banner Recognition (logo)
- Electronic & Printed Marketing Materials (logo)
- PowerPoint Presentation Recognition (logo)
- Full page ad in event program
- Recognition throughout the event

Zydeco Sponsor (Gold- \$5,000)

- Banner Recognition (logo)
- Electronic & Printed Marketing Materials (logo)
- PowerPoint Presentation Recognition (logo)
- Half page ad in event program
- Recognition throughout the event

Blues Sponsor (Silver- \$2,500)

- Banner Recognition (logo)
- Electronic & Printed Marketing Materials (logo)
- PowerPoint Presentation Recognition (logo)
- 1/4 page ad in event program
- Recognition throughout the event

Cajun Sponsor (Bronze - \$1,000)

- Banner Recognition (company name)
- Electronic & Printed Marketing Materials (company name)
- PowerPoint Presentation Recognition (company name)
- business card page ad in event program
- Recognition throughout the event

Contact Information

Name(s) _____

Badge Name _____

Company _____

Address _____

City, St Zip _____

Phone _____

Email _____

Sponsorship Level

Type	Cost
<input type="checkbox"/> Jazz Sponsor	\$7,500
<input type="checkbox"/> Zydeco Sponsor	\$5,000
<input type="checkbox"/> Blues Sponsor	\$2,500
<input type="checkbox"/> Cajun Sponsor	\$1,000

Companies participating in the IABL Partners Program are recognized in signage as convention sponsors by partnership level. Partners must register and pay for the convention registration and exhibitor booth. For additional information on the IABL Partners Program or IABL Convention Sponsorships, please contact Kathleen O'Regan at koregan@iabl.com or (225) 236-1360.

Please make checks payable to IABL.

Return this form with your completed attendee registration form, exhibit form and payment to IABL at:

Mail:
18153 East Petroleum Drive
Baton Rouge, LA 70809

Email:
koregan@iabl.com

Registration is required to attend any convention function, and will be enforced!

Please complete the attendee registration on page 4 and include the names of all individuals attending in the space provide above to ensure that nametags are prepared prior to arrival.

Online Registration Available!
Visit www.IABL.com

Exhibitor Info & Registration



Exhibitor Information

Exhibit Package Includes

- 8' x 7' Pipe & Draped Area
- 6' skirted table
- 2 chairs & 1 waste basket
- Electricity

Exhibit Hours ~ Emerald Ballroom

10:00 am - 12:00 pm Exhibitor Set-up
1:00 pm - 4:00 pm Exhibit Exposition
5:00 pm - 7:00 pm Opening Reception
7:00 pm - 9:00 pm Exhibitor Tear-Down

Exhibit Contractor

Veal Convention Services
(205) 328-1010

Special Notes

- Each person at the booth MUST register separately for the convention (pg. 4)
- All exhibit displays must fit within the space limitations selected and project no more than 4' from the back wall
- Any food & beverage served must be approved by the Hilton Sandestin

Please list special requirements for your exhibit booth:

Contact information

Name(s) _____

Badge Name _____

Company _____

Address _____

City, St Zip _____

Phone _____

Email _____

Exhibit Booth Options

Type	Cost
<input type="checkbox"/> Exhibit Rate	\$1,800
<input type="checkbox"/> IIABL Member Exhibit Rate	\$900

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*18153 East Petroleum Drive
Baton Rouge, LA 70809*

Hotel Accommodations

Hilton Sandestin
4000 S Sandestin Blvd.
Miramar Beach, FL 32550
(850) 267-9500

Reservations can be made directly with the Sandestin Beach Hilton. IIABL discounted rooms & rates will be available until May 16, 2023, or until the room block is full.
NOTE: Saturday is SOLD OUT!

Reserve Your Room - <https://tinyurl.com/2s3eyduj>

Courtyard Sandestin at Grand Boulevard
100 Grand Boulevard Destin
Miramar Beach, FL
(850) 267-9500

Reservations can be made directly with the Courtyard Sandestin. IIABL discounted rooms & rates will be available until May 17, 2023, or until the room block is full.

Reserve Your Room - <https://tinyurl.com/3m97utud>

