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SUBJECT: Frequently Requested Statutes & Regulatory Information

BACKGROUND:

IIABL frequently receives requests from member agents looking for various Louisiana statutes. We have compiled the most frequently requested statutes for your information.

MAIN POINTS:

Attached are the following frequently requested Louisiana statutes and regulatory information for your review and reference. This information may also be accessed at any time on our website, www.IIABL.com at the following link: [Frequently Requested Statutes](#)

1. Financial Institution Sales Law – Page 2
2. Producer License Required – Page 8
3. Commissions – Page 9
4. Agency Fees – Page 10
5. LDI Advisory Letter 2010-01 Producer Compensation – Page 12
6. LDI Bulletin 2010-05 Rebating and Inducements – Page 18
7. IIABL Technical Advisory 289 Q&A on Producer Compensation – Page 22
8. Producer of Record – Page 24
9. Producer Exclusive Use of Expirations – Page 26
10. Actions for Professional Insurance Agent Liability – Page 28
11. Use of Credit Information – Page 29
12. Unfair Trade Practices – Page 35
13. Agency Records Retention Guidelines – Page 43

**NECESSARY
ACTION:**

Distribute this Technical Advisory to appropriate agency personnel and save this information for future reference.